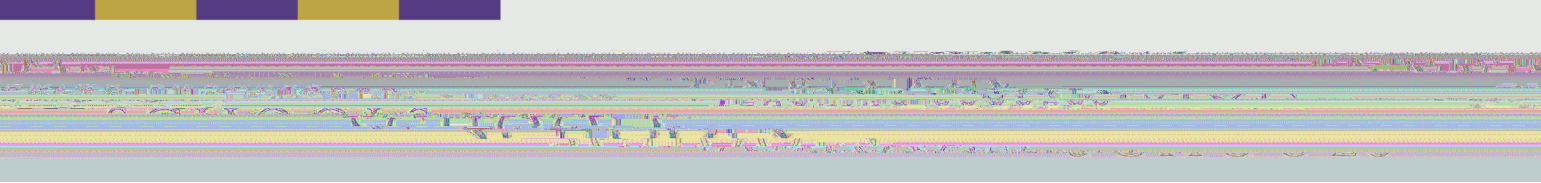


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1. – Natalie Walrond called meeting to order at 4:05PM.
 2. – Bob Lenz, N



relationship with Charter School Capital. Helen asked if CSC was the best vehicle for us to acquire funds; Bob replied that nearly every charter school organization and that they are our best choice.

- Lawrie opened the presentation by stating that we are working hard towards our development goals but that we still have a way to go; Jane stated that the numbers in the presentation reflect where we are as of 10.28.10.

- Jim asked where our development goal came from; Bob replied that we created it based upon where we saw need in our yearly budget.

- Jane mentioned individual giving progress and said a thank you to Paul Carney for his generous donation of \$30,000 to Envision Schools.

- Lawrie mentioned that all board members need to be aware of the upcoming year-end giving letter campaign in which they were asked to supply contact information for persons who might be interested in Envision Schools; Helen asked what our goal was for this campaign and Jane replied that we don't have a goal for it but it will factor into our larger \$100,000 individual goal.

- Bob gave an update regarding his trip to the Midwest for a conference; Kellogg asked us to submit a proposal, and we think ES is a great fit for them and their goals as funders.

- Lawrie closed the presentation by stating that she, Natalie, and Paul will be at the development retreat on November 3rd and 4th to represent the board.

3.

- Natalie opened discussion by explaining her memo. She explained that she wanted to have a discussion about how we approach our roles and obligations as board members. She stated that the conversation at the board retreat on 10.10 was great.

